

# Competitive *EDGE...* *Fidelity Knowledge*

There is no question that a consultant's knowledge and experience in a subject matter area is a major factor in the success and timing of a project. An additional factor - a consultant's knowledge of how core systems impact the project - can mean the difference between success and delivery beyond expectation.

*One of EDGE's specialties is supporting organizations who run Fidelity's Systematics Suite of applications, on both the IT and operations sides of the organization.*

## **Advanced Fidelity Expertise**

Our consultants specializing in Fidelity systems and software have worked in thousands of different scenarios, with banking clients of differing sizes and locations.

## **Total Project Management**

Our resources fill project responsibilities in project management, business analysis, technical programming, and quality assurance.

## **Direct Experience Across Banking**

EDGE Fidelity resources have direct expertise with numerous interface areas, such as cash management, internet banking, front-end origination systems, PEP+, ATM and General Ledger operations.

## **Quality Improvement**

Our consultants' expertise brings opportunity to uncover unidentified cost savings, time efficiencies and quality improvement.

## **Extensive Banking Experience**

The majority of our consultants have 15+ years of experience in banking and their field of expertise.

Because of our years of experience with Fidelity's Systematics Suite, we deliver more than a finished project. Consultants' specific knowledge of Fidelity software and how it interacts with other systems gives you the competitive advantage to tap into experience not available internally and enhance the knowledge of your team.



[www.edgeservices.com](http://www.edgeservices.com)

*EDGE Services has a **singular focus** – providing experienced IT and business consultants to address project and staffing needs of banks, credit unions and finance companies.*

## Client Perspective

*"We like to bring in resources to supplement the knowledge of our team, without going to a vendor for 100% of the subject matter expertise. This gives us flexibility and exposure to the experience resources have gained through using Fidelity applications at other clients and in numerous different scenarios. EDGE is a company like that."*

*- Vice President  
Large Midwest Regional Bank*

*"From the operations side, EDGE consultants' knowledge of Fidelity applications was a major factor in building the greatest efficiencies possible in our backroom processing. Because they understand the resulting outcome of parameter settings in the Fidelity systems, they effectively anticipate the impact to the backroom applications and how the systems interface to get the results we need."*

*"The Fidelity experience of EDGE consultants made the difference and allowed our processes to be established and up-to-speed quickly. That experience saved us money, time and organizational effort, an invaluable competency/asset in today's environment."*

*-Vice President and Director,  
Project Management Office*

## Supporting Organizations *Experience with Fidelity*

*The extensive Fidelity knowledge of our resources results in successful project completions for banks, credit unions and finance companies across the country.*

### Examples of our work:

- **Acquisitions:** Impacted all aspects of a major integration using Fidelity expertise in both IT and operational areas. 36 PM's and BA's worked to deliver a smooth integration of deposit and lending software, internet banking (customer and payee), ATM, ACH, front-end origination systems for deposit and loans, and cash management.
- **Conversion:** Supported large bank major integration, spanning 18 months using 25 Fidelity Business Analyst Subject Matter Experts (SME's), on the IT side. Resource expertise worked on all core processing areas of Fidelity and related interfaces such as PEP+, ATM, ACH, Cash Management, etc.
- **Improving Process Efficiency\*:** Reduced a 36-month M&A data conversion to 16-weeks.
- **QA:** Leveraged Fidelity experience to support a client's QA organization, providing checks and balances to a major outsourced project implementation.
- **Back Room Operations:** Provided post implementation support to reconcile General Ledger, monitoring and streamlining transaction flow and accounting practices.
- **Computer Operations\*:** Improved operational processing of lending portfolio on ALS system by implementation of file segmentation processing project for a large national credit union.

\*Projects delivered on a fixed-bid basis.

**EDGE provides fixed-bid pricing**, allowing clients the ability to better manage their project expenses and maintain focus on other internal projects. Project responsibilities include **project management, business analysis, technical programming, and quality assurance.**

EDGE directs end-to-end delivery management and takes responsibility for successful project completion.



[www.edgeservices.com](http://www.edgeservices.com)

Follow us online at:



**Scott D. Koenig**

Senior Vice President

[Scott.Koenig@edgeservices.com](mailto:Scott.Koenig@edgeservices.com)

[www.edgeservices.com/pages/Scott-Koenig](http://www.edgeservices.com/pages/Scott-Koenig)

703-496-5567 office